

PITTSYLVANIA COUNTY
VIRGINIA



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PITTSYLVANIA
COUNTY, VIRGINIA

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June 1, 2018

RE: RFP 5162018

The following shall serve as Addendum #1. Please acknowledge receipt of this addendum when submitting your proposal.

Dear Vendor:

1. When is the anticipated contract start date?
August 1, 2018
2. How many rescue squads are there that we will provide back-up for?
There are 12 transport agencies.
3. Who is the current provider?
Region One was the provider but they were sold and the contract cancelled.
4. From the 7500 EMS calls, how many were actual transports?
We don't have the actual amount. Statically speaking it could be estimated that 25% were non-transports.
5. How many hospitals does the 7500 EMS calls (or provided transports) provide service to?
2 hospitals are in the county (Gretna Emergency Room and Danville Medical Center)
6. Do the 7500 EMS calls (or provided transports) include only 911 calls, or other calls, like from/to any nursing or other facilities as well (see question #16)? Please provide the breakdown.
The past private service also provided transports to 8 health care type facilities; however, we do not have a breakdown of these calls.
7. From the 7500 EMS calls (or provided transports), how many were done by rescue squads?
Approximately 2900 were covered by the private service.
8. Out of 7500 EMS calls (or provided transports), how many were done by the current provider?
Approximately 2900
9. Out of 7500 EMS calls (or provided transports), provide the level of service mix (ALS emergent, BLS emergent, ALS non-emergent, BLS non-emergent, CCT/SCT) for transports done by rescue squads and current provider?
We do not track this. It is kept by the individual agencies.
10. For the provided payor mix, can the County provide the list of insurance companies that make up Insurance pay group for transports done by rescue squads and current provider?
We do not have this information.
11. Out of 7500 EMS calls (or provided transports), can the County please provide the estimated average mileage for transports done by rescue squads and current provider?
We do not have this information.
12. Are there any 3 current locations being used right now to house the units?
There have been; however, we will be changing this with this RFP and looking at new locations. One unit will be housed in Hurt as the primary responder and housing is provided.
13. Please describe the (1) back-up unit?
When the volunteer agencies cannot respond the private agency is dispatched to cover the call.
14. Does the back-up unit do any calls (transports) out of 7500 EMS calls?

Yes, the back-up unit's primary responsibility is to back up 911 calls when the volunteer agencies cannot respond. They also respond to "health care" facility type calls as well for non-emergency service.

15. Contractor will be required to service nursing homes, etc., can the County provide a list of these facilities, and breakdown of transports by the facility?

Gretna Health and Rehab

Gretna Pace Center

Dr. Duffer Office

Chatham Medical Services

Paths Community Medical Center

Chatham Health & Rehab

Blairs Dialyses Clinic

Mount Hermon Healthcare Center

Approximately 500 calls annually

16. Contractor will be required to service nursing homes, etc., can the County provide a list of these facilities, and breakdown of transports by the facility?

See #15

17. Are level of service and payor mix available for these nursing home transports and other facilities?

We do not have this information.

18. Cost proposal shall be a lump sum, is there currently a lump sum that is paid? How much?

The prior contract was for 3 ambulances at a cost of \$350,000 annually.

Sincerely,

Connie Gibson

Connie Gibson

Purchasing Manager