



**PITTSYLVANIA COUNTY BOARD OF SUPERVISORS
SOLE SOURCE AWARD**

**APPROVED BY: PITTSYLVANIA COUNTY SERVICE AUTHORITY BOARD
ON APRIL 20, 2021.**

**VENDOR: Badger Meter
4545 Brown Deer Road
Milwaukee, WI 53223**

SUBJECT: Upgrade Water Meter Endpoint Replacement

COST: \$201,175.00

It has been determined that there is only one source practicably available, for that which is to be procured. The equipment, parts, and/or services requested for this order are to be acquired as a sole source or single source procurement for the following reason(s):

1. Pittsylvania County current water metering system that was installed in 2015 comprises 100% Badger Meter water meters and ORION Cellular LTE-M endpoints (cellular radio transmitters). The proposed technology upgrade will upgrade the current 3G endpoint communication technology to a more advanced LTE-M (long term evolution machine to machine) communication technology. The LTE technology ensures better data communications, more frequent data communication (4 times a day), and a 20-year materials and workmanship warranty.
2. Badger Meter is the sole source provider of the proprietary cellular meter reading technology.

Pittsylvania County certifies that all requirements of the SS 2.2-4303 of the Virginia Public Procurement Act have been met for this procurement.

Connie Gibson

CONNIE GIBSON, PURCHASING MANAGER